SPONSORSHIPS - PROGRAMS

When submitting sponsorship broadcast orders, the following is required:

• If the sponsorship campaign includes a sponsor tag, followed by a sponsorship commercial, both need to be shown on the broadcast order (i.e. news/sports/weather/info updates):

| | | | | | | | | | | | | | Kale | PHICE | АШОШП |
|-------------------|----|---|---|---|---|---|---|---|------|-----|------------|------|------|----------|----------|
| June 30 - Sept 28 | 13 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12pm | :10 | News Tag | 91 | | 1,625.00 | 1,625.00 |
| June 30 - Sept 28 | 13 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 12pm | :30 | News Spnsr | ▼ 91 | | | - |
| | | | | | | | | | | | | | | | |

• If the sponsorship campaign includes only a tag, only the tag scheduled needs to be shown on the broadcast order:

| May 14-18 | 1 | | | 1 | 1 | 1 | | 7a | :10 | News Tag | | 800.00 | 800.00 |
|-----------|---|---|---|---|---|---|--|----|-----|----------|----|--------|--------|
| May 19-30 | 2 | 1 | 1 | 1 | 1 | 1 | | 7a | :10 | News Tag | 10 | | - |
| | | | | | | | | | | | | | |

• If the sponsorship campaign includes only the :30 sponsorship spot , only the :30 (news/sports/weather sponsor) scheduled needs to be shown on the broadcast order:

| | | | | | | | | | J | | | Rate | Price | Amou |
|------------------------|----|---|---|---|---|---|--|-----|-----|------------|-----|------|----------|------|
| 27JAN2014 sponsor only | 52 | 1 | 1 | 1 | 1 | 1 | | 7am | :30 | News Spnsr | 260 | | 7,748.00 | 7,7 |

• If the sponsorship is for the Green Team:

| Week of May 20/2014 | 52 | 5 | | | | 6a-8p | :30 | Spot | 260 |
|-------------------------|----|---|--|--|--|--------|-----|----------|-----|
| Week of May 20/2014-Tag | 52 | 2 | | | | 10a-3p | :10 | Info Tag | 104 |

Sponsorship tags are to be submitted through Influence like your other commercials.

- Please include the script. The intro to the tags will always be "This report is brought to you by..." with the exception of In Memorian sponsor tags, Classic and Oldies weekend tags.
- The length is always :10 seconds.
- Commercial name should be Sponsor Tag.
- The list is below of which tags are recorded.
- Sponsor scripts for birthdays/anniversaries and Celebrity News will still need to be added to your b.o.s as they are announcer read.

| SPONSOR TAG TYPE | FORMAT | |
|---|---|---|
| News Sports Weather Info Updates Green Team | This report is brought to you by - Sponsor Name, tag line = 10 seconds | |
| • In Memoriam | report is brought to you by - Sponsor | This Classic Weekend is brought to you by - Sponsor Name, tag line = 10 seconds |
| Classic Countdown (Cobourg Classic) | This Classic Weekend is brought to you by - Sponsor Name, tag line = 10 seconds | |
| Oldies Weekend (Peterborough Oldies) | This Oldies Weekend is brought - Sponsor Name, tag line = 10 seconds | |